

At tradias, we are shaping the future of finance. As a fully licensed securities trading bank and leading liquidity provider, regulated by BaFin and based in Frankfurt, we specialize in connecting traditional financial markets with the world of digital assets. Our innovative platform enables secure access to cryptocurrencies and tokenized assets for our institutional investors.

With cutting-edge technology, a dynamic team, and a strong vision for tomorrow, tradias is redefining what's possible in the world of finance.

Account Manager (m/f/d) Frankfurt am Main, Germany

You are looking for a dynamic environment in which you can use your strengths and develop yourself further? Our agile FinTech is the place to be for you! Grow with us and let's innovate the European crypto and digital assets universe together.

Your Tasks:

- Managing relationship and account reviews, promoting firm services to deepen client relationships; resolving issues
- Cross-Functional Collaboration: Work closely with compliance, legal, risk and trading teams to align client strategies with regulatory standards
- Prioritize daily work, track progress for current work, and consistently meet deadlines
- Support forecasts and regularly report on performance and progress toward KPIs, in close cooperation with Sales Trading
- Enhancement of process documentation and assurance of all necessary records
- Maintain and foster team culture

Your Profile:

- Capital Markets Background: Basis knowledge of the markets and products of a securities trading firm, knowledge of crypto & digital assets is an advantage
- Crypto-Savvy: Solid grasp of digital assets with eagerness to deepen industry knowledge.
- Adaptable Solver: Navigates fast-paced change with agility and solution-oriented thinking.
- Goal-Driven: Consistently hits and exceeds targets through focused execution.
- Clear Communicator: Delivers tailored, persuasive messaging that builds trust.
- Excellence-Focused: Brings ambition and high standards to every task.
- Team-Oriented: Acts with ownership, commitment, and collaborative spirit.

Tradias offers:

- Work with experts from the digital assets / crypto industry
- Flat hierarchies
- International and modern working environment
- Strongly motivated young and dynamic team
- A high degree of self-reliance, responsibility and development perspective
- 30 days vacation/year
- Attractive compensation package
- Team and company events
- A modern office in the middle of Frankfurt

Be part of our driven team! Send us your complete application via e-mail to the address karriere@tradias.de, stating the earliest possible joining date and your salary expectations.

Formulations referring to individuals in the job advertisement are to be considered gender-neutral.

tradias an Equal Opportunity / Affirmative Action employer. All qualified applicants will receive consideration for employment without regard to race, color, religion, sex, national origin, sexual orientation, gender identity, disability or any other characteristic protected by state, federal, or local law.